



News Release
FOR IMMEDIATE RELEASE

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VistaOne Corporation Partners with Convergence Technology Consulting to Provide the Total Package of Wide Area Network Optimization and Acceleration in the Server and Storage Consolidation Arena

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Richmond VA based VistaOne Corporation, a leading national provider of Wide Area Network optimization and acceleration solutions, today announced a strategic marketing partnership with Convergence Technology Consulting (Convergence Technology) of Glen Burnie, MD, whose expertise includes server, desktop and storage virtualization projects. By joining forces in this manner, both companies will be able to provide their customers with the efficiencies that server, desktop and storage consolidation/virtualization offers, as well as the ability to enhance enterprise application performance across the WAN.

Under the agreement, VistaOne will utilize their expertise in Riverbed Technologies, manufacturer of Steelhead Appliances, to allow data from consolidated virtual servers and storage systems to traverse the Wide Area Network at LAN-like speeds. Steelhead Appliances are specifically designed to speed data transfers to and from remote offices and mobile users. Steelhead's operating system also enhances performance of a variety of Web apps (SaaS) favored by enterprises.

Convergence Technology's award winning integration expertise, centered on server virtualization industry-leaders Citrix, VMware, and Microsoft; and storage specialists NetApp, Dell/EqualLogic and LeftHand Networks will provide comprehensive solution sets to clients involved in virtual Infrastructure initiatives. Convergence Technology is natural partner for VistaOne, as each is known for their commitment to successful project completion.

About VistaOne

VistaOne specializes in Enterprise Application Management as a reseller of Riverbed and Blue Coat products, services and training. They are known for their consultative approach to helping their clients get the best performance from their Wide Area Networks while achieving hard operational savings.

About Convergence Technology Consulting

Established in 2002, Convergence Technology Consulting has been recognized for being one of the fastest-growing companies. In addition, Convergence Technology has received awards recognizing our infrastructure practices. Convergence Technology is a Microsoft Gold Certified Partner, a Citrix Platinum Partner and a VMware Premier Partner. They work with clients ranging in size from SMB's to Fortune 100 Enterprises in both the private and government sectors.